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Fall 1990 Mill Delivered Prices

Maine Forest Service

Management and Utilization Division

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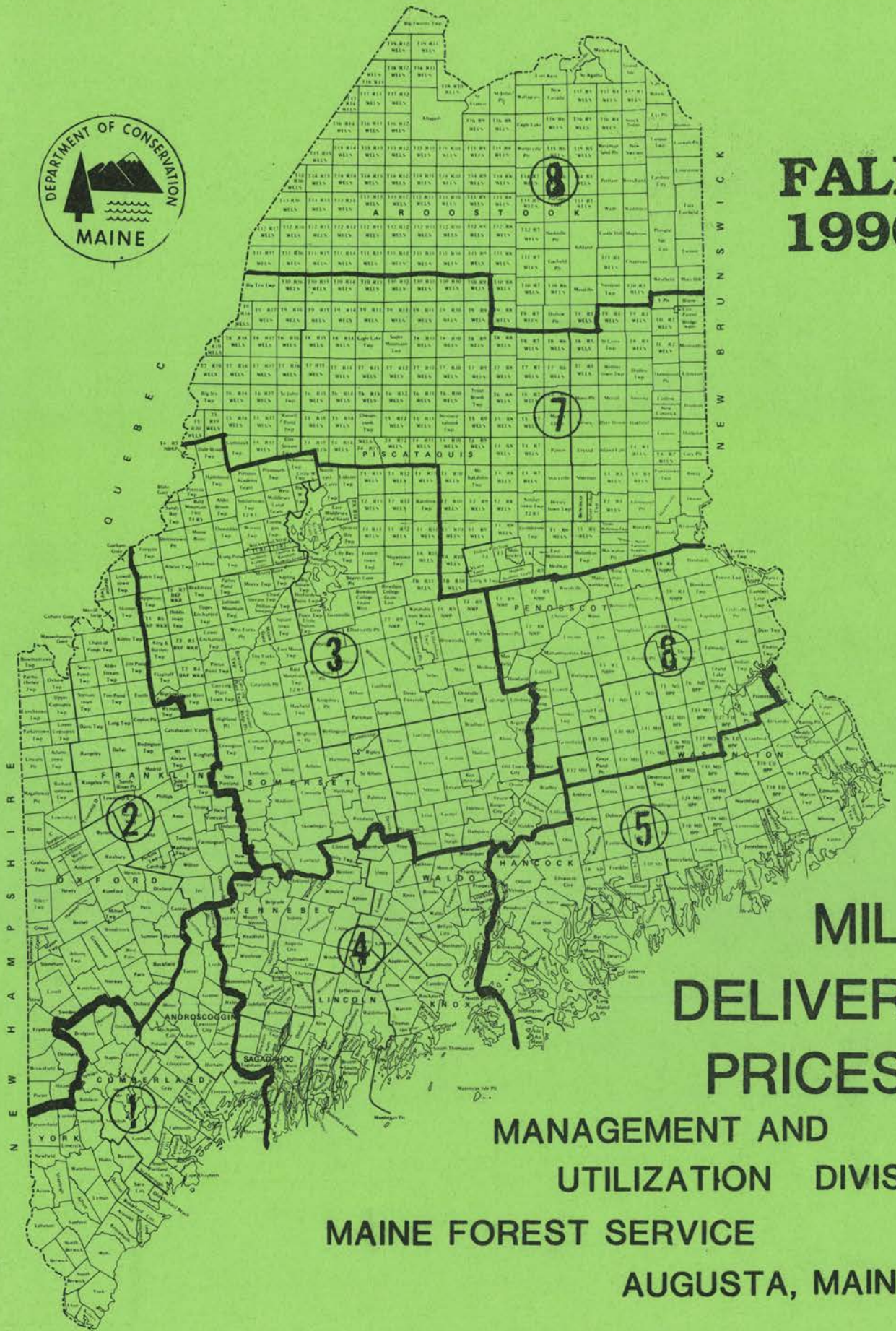
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**FALL
1990**



**MILL
DELIVERED
PRICES**

**MANAGEMENT AND
UTILIZATION DIVISION**

MAINE FOREST SERVICE

AUGUSTA, MAINE



John R. McKernan, Jr.
Governor

C. Edwin Meadows
Commissioner

DEPARTMENT OF CONSERVATION

TO: Readers of the Fall 1990 Mill Delivered Price Report
FROM: Peter Lammert, Utilization & Marketing Forester
SUBJECT: What Was, Is, and What's Coming

The prices herewith presented are for roundwood delivered to Maine mills as of November 15, 1990. In reviewing the prices and specifications that accompanied them, I noticed a continuing tightening up on specs. In some cases prices have dropped.

I have received several letters since mills sent in their reports advising me of further price drops or as Mike Whalen at Hardwood Products in Guilford says in his letter "be sure you call me before you haul". Mike says he is dealing with 500 + - loggers in a 250 mile radius from the mill so he has to schedule arrivals. So do as he suggests, call before you haul and you may prevent a disappointing trip to a mill.

Something new I have noticed in the specs that came in this fall are minimum large end diameters. We are all used to minimum small end diameters however minimum butt diameters are new to me.

At least one mill has a "weather bonus" in addition to distance and volume bonuses. Also more mills are stating flatout "no sheared wood", and some spruce/fir dimension mills are saying "no pasture spruce". Watch out for changes in mill specs. Get the latest information before you process your stems.

To do this, one logger I encountered has a FAX hooked on to the cellular phone in his truck. His wife does the marketing at their home phone and sends the orders and specs to the woods via the cellular/FAX connection. Some folks even have their cellular phone hooked to the vehicle's horn so when a call comes in, the vehicle sits there and blows its own horn!

Roundwood is selling but not in all sizes and species so plan ahead. Check prices and find out who is buying what for how long.

Have a safe and productive winter!

Pete Lammert

DEPARTMENT OF CONSERVATION
MAINE FOREST SERVICE
MANAGEMENT AND UTILIZATION DIVISION
STATE HOUSE STATION #22
AUGUSTA, ME 04333

FACTORS INFLUENCING MILL DELIVERED PRICES
FOR FOREST PRODUCTS

The price paid for raw forest products are dependent upon the following:

1. Supply and demand for the raw product and species.
2. Diameter and length of product.
3. Quantity wanted by the mill.
4. Quantity to be produced by an individual operator.
5. Quality of the logs or other forest product.
6. Method of payment.
7. Method of measurement.
8. Land ownership.
9. Season of year.
10. Competition between mills for the same or similar product or species.
11. Price of the manufactured products of the mill.
12. Distance from the forest to mill.
13. Capital gains aspects of the Internal Revenue Code.
14. Value of other products coming from same woodlot.
15. Sale by competitive bid and/or selective cut operation.
16. Increased insurance rates.
17. Purchase by grade or woods run.
18. Willllingness of mill to purchase loads of mixed species.

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - STATEWIDE

Compiled from information submitted by mills on or before Nov 15, 1990. Please consult your nearest forester or primary forest products manufacturer for current prices in your area.

NOTE: Lowest price is the lowest price reported in a zone. Highest price is the highest price reported in a zone. Most common is the average price of those reported. Numbers in parenthesis following most common price is the number of mills reporting.

	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
LOGS (MBF 1/4" rule)				
White Pine.....	120	325	203	(8)
Red Pine.....	120	160	144	(4)
Pitch Pine.....			120	(1)
Hemlock.....	105	170	131	(9)
T/L Studwood.....			12.50 MLES	(1)
Spruce.....	160	250	202	(7)
T/L Studwood.....			40.00T/TL	(2)
T/L Studwood.....			21.00MLES	(1)
T/L Studwood.....	21.00	35.00	27.00 T	(1)
Fir.....	135	240	191	(7)
T/L Studwood.....	31.50	35.00	33.25 T	(2)
T/L Studwood.....			18.50 MLES	(1)
Cedar.....	125	200	161	(4)
T/L.....	38.00		72.00 CD	(1)
T/L.....			31.00 T	(1)
Tamarack.....	120	140	129	(5)
White Birch Veneer.....	250	850	383	(7)
White Birch Sawlogs.....	140	280	214	(8)
Yellow Birch Veneer.....	250	850	506	(4)
.....	300	700	500 RS	(1)
Yellow Birch Sawlogs.....	140	270	188	(7)
Hard Maple Veneer.....	190	285	190	(1)
Hard Maple Sawlogs.....	90	350	199	(8)
Oak Veneer.....	225	900	639	(8)
Oak Sawlogs.....	100	675	309	(5)
Beech Sawlogs.....	95	200	154	(6)
Aspen Sawlogs.....	100	155	139	(6)
Basswood.....	80	165	129	(6)
Cherry.....	200	400		(1)
Soft Maple.....	90	225	160	(8)
White Ash Veneer.....	350	775	550	(3)
White Ash Sawlogs.....	100	550	257	(7)
Brown Ash.....	120	175	158	(3)
Other Hardwood Veneer.....	135	150	143	(2)
Tie & Pallet Logs.....	90	180	133	(8)
" " " 			60 CD	(1)

BOLTWOOD (Cord)

Cedar.....	56.00	70.00	61.00	(1)
White Birch.....	84.00	(39") 215.00	133.00	(5)
Yellow Birch.....	80.00	170.00	102.00	(8)
Hard Maple.....	80.00	110.00	104.00	(2)
Beech.....	70.00	80.00	73.00	(1)
Aspen.....			65.00	(1)
Soft Maple.....	60.00	70.00	65.00	(1)
White Ash.....	90.00	200.00*	135.00	(2)
Mixed Hardwood Pallet Stock.....			75.00CD	(1)
Aspen Pallet Stock.....			50.00CD	(1)

PULPWOOD (Cord)

White Pine.....	24.25	64.50	54.00	(4)
" " 	22.00	23.00	22.50	(3)
Hemlock.....	22.00		39.00	(6)
Spruce-Fir.....	64.00	75.00	72.25	(5)
" " 	24.00	31.50	29.25	(5)
Tamarack.....			45.00	(2)
Aspen.....			43.00	(2)
Other Hardwoods.....	17.50	52.00	39.50	(4)
" " Tree Length.....			18.00 T	(2)
" " 8'.....			20.00 T	(1)
Mixed Softwood..Tree Length.....			17.25	(1)

MISCELLANEOUS

Cedar Post/Ties.....	.55	2.75	1.25	UNIT Each(1)
Cedar Rail Stock.....	.70	1.45	1.25	" " (1)
Aspen Waferboard.....			17.80 TL	Ton (2)
Spruce Purlin.....		1.50	1.00	Lin.Ft(1)

*Boltwood grade of log

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - ZONE 1

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>
<u>LOGS</u> (MBF 1/4" rule)			
White Pine.....	120	265	193 (8)
" ".....			135 RS (1)
Red Pine.....	120	155	134 (5)
Pitch Pine.....			120 (2)
Hemlock.....	105	170	127 (10)
" ".....			120 RS (1)
Spruce.....	160	215	182 (8)
" ".....			38.00 T/TL (1)
Studwood.....			31.50 T/TL (1)
Fir.....	160	190	174 (4)
Studwood.....			31.50 T/TL (1)
Tamarack.....			120 (1)
White Birch Veneer.....	250	650	455 (2)
White Birch Sawlogs.....	190	230	195 (1)
Yellow Birch Veneer.....		850	----- (1)
Yellow Birch Sawlogs.....	190	230	----- (1)
Hard Maple Sawlogs.....	90	350	197 (2)
Oak Veneer.....	500	900	675 (2)
Oak Sawlogs.....	100	675	278 (6)
Aspen Sawlogs.....			120 (3)
Basswood.....	80	125	100 (1)
Soft Maple.....	130	130	130 (1)
White Ash Veneer.....	350	525	----- (1)
White Ash Sawlogs.....	100	460	293 (2)
Tie & Pallet Logs.....	90	150	106 (5)

BOLTWOOD (Cord)

White Birch.....	84.00	39"	110.00	51"	190.00 (1)
Yellow Birch.....					135.00 ()

PULPWOOD (Cord)

White Pine.....			24.25 (1)
" ".....			22.00 Ton (1)
Hemlock.....			22.00 (2)
Spruce-Fir.....			28.00 (1)
" ".....			24.00 T/TL (2)
Other Hardwoods.....			19.75 (2)
Mixed Softwood.....			17.25 TL (1)

MISCELLANEOUS

None reported in this zone

UNIT

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
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Augusta, Maine

MILL DELIVERED PRICES - ZONE 2

Compiled from information submitted by mills on or before Nov.15, 1990. Please consult your nearest forester or primary forest products manufacturer for current prices in your area.

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
<u>LOGS</u> (MBF 1/4" rule)				
White Pine.....	150	265	201	(3)
Red Pine.....	140	155	148	(2)
Hemlock.....	105	135	120	(3)
Spruce.....	175	210	193	(5)
Fir.....	190	200	195	(2)
Cedar.....	-----	-----	200	(1)
White Birch Veneer.....	-----	650	260	(1)
White Birch Sawlogs.....	150	280	211	(7)
Yellow Birch Veneer.....	450	850	525	(2)
Yellow Birch Sawlogs.....	142	270	190	(6)
Hard Maple Sawlogs.....	90	350	205	(7)
Oak Veneer.....	225	900	533	(4)
Oak Sawlogs.....	125	675	328	(6)
Beech Sawlogs.....	95	160	130	(2)
Aspen Sawlogs.....	-----	-----	140	(1)
Basswood.....	80	125	113	(1)
Cherry.....	200	400	-----	(1)
Soft Maple.....	95	175	146	(4)
White Ash.....	100	550	266	(8)
Tie & Pallet Logs.....	95	130	102	(3)

<u>BOLTHOOD</u> (Cord)				
White Birch.....	84.00	39" 140.00	122.00	(2)
Yellow Birch.....	80.00	100.00	90.00	(4)
Hard Maple.....	80.00	110.00	100.00	(3)
Beech.....	70.00	80.00	73.00	(3)
Aspen.....	-----	-----	65.00	(1)
Soft Maple.....	60.00	70.00	65.00	(2)
White Ash.....	90.00	118.00	103.00	(3)

PULPWOOD (Cord)

NONE REPORTED IN THIS ZONE - PLEASE SEE ZONES 1, 3, & 4

MISCELLANEOUS

UNIT

NONE REPORTED IN THIS ZONE - PLEASE SEE ZONES 1, 3, & 4

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
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Augusta, Maine

MILL DELIVERED PRICES - ZONE 3

Compiled from information submitted by mills on or before Nov.15, 1990. Please consult your nearest forester or primary forest products manufacturer for current prices in your area.

NOTE: Lowest price is the lowest price reported in a zone. Highest price is the highest price reported in a zone. Most common is the average price of those reported. Numbers in parenthesis following most common price is the number of mills reporting.

	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>
<u>LOGS</u> (MBF 1/4" rule)			
White Pine.....	120	265	209 (4)
Red Pine.....	140	160	150 (3)
Hemlock.....	105	150	130 (5)
T/L Studwood.....			12.50 MLBS (1)
Spruce.....	180	240	199 (7)
T/L Studwood.....			21.00 MLBS (1)
Fir.....	135	240	195 (4)
T/L Studwood.....			18.50 MLBS (1)
Cedar.....		160	160 (1)
Tamarack.....			125 (1)
White Birch Veneer.....	250	260	255 (2)
White Birch Sawlogs.....	190	260	220 (7)
Yellow Birch Sawlogs.....	150	265	202 (10)
Hard Maple Sawlogs.....	90	350	215 (7)
Oak Veneer.....	600	900	583 (2)
Oak Sawlogs.....	100	675	322 (5)
" (White).....			155 (1)
Beech Sawlogs.....			145 (1)
Aspen Sawlogs.....			135 (2)
Basswood.....	80	165	139 (5)
Soft Maple.....	130	225	172 (3)
White Ash.....	100	460	287 (5)
Brown Ash.....			150 (1)
Other Hardwood.....			135 (1)
Tie & Pallet Logs.....	95	160	127 (5)
" " ".....			60 CD (1)

BOLTWOOD (Cord)

Cedar.....	56.00	70.00	61.00 (2)
White Birch.....	120.00	215.00	153.00 (3)
Yellow Birch.....	90.00	170.00	118.00 (3)
Hard Maple.....	95.00	110.00	108.00 (2)
White Ash.....	110.00	200.00*	167.00 (3)

PULPWOOD (Cord)

White Pine.....			23.00 T (1)
Hemlock.....			22.00 T (1)
Spruce-Fir.....	64.00	70.00	67.00 (1)
" " 8'.....			31.50 T (1)
" " TL.....			29.50 T (1)
Other Hardwoods 8'.....			20.00 T (1)
" " TL.....			17.50 T (1)

MISCELLANEOUS

			<u>UNIT</u>
Cedar Post/Ties.....	.55	2.75	1.25 <u>Each</u> (3)
Cedar Rail Stock.....	.70	1.45	1.25 <u>"</u> (2)
Aspen Waferwood.....			17.80 TL <u>Ton</u> (1)

*Boltwood grade of log

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - ZONE 4

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
<u>LOGS</u> (MBF 1/4" rule)				
White Pine.....	140	325	170	(5)
Red Pine.....	140	145	143	(2)
Hemlock.....	120	170 (18'-24')	130	(4)
Spruce.....	180	190	188	(4)
Fir.....	---	---	190	(2)
White Birch Veneer.....	250	260	255	(2)
White Birch Sawlogs.....	190	250	218	(3)
Yellow Birch Sawlogs.....	170	230	192	(3)
Hard Maple Veneer.....	---	---	190	(1)
Hard Maple Sawlogs.....	90	350	182	(2)
Oak Veneer.....	350	900	600	(2)
Oak Sawlogs.....	100	675	338	(3)
Aspen Sawlogs.....	100	---	130	(2)
Basswood.....	80	130	122	(2)
Soft Maple.....	130	130	130	(1)
White Ash Veneer.....	400	500	---	(1)
White Ash Sawlogs.....	100	460	275	(1)
Mixed Hardwood	---	---	150	(1)
Tie & Pallet Logs.....	95	120	105	(3)

BOLTWOOD (Cord)

White Birch.....	120.00	200.00*	---	(2)
Yellow Birch.....	90.00	140.00*	115.00	(2)
Mixed Hdwd./Pallet Stock.....	---	---	75.00	(1)
Aspen Pallet Stock.....	---	---	50.00	(1)

PULPWOOD (Cord)

Spruce-Fir.....	---	---	69.50	(1)
-----------------	-----	-----	-------	------

MISCELLANEOUS

NONE REPORTED IN THIS ZONE

UNIT

*Boltwood Quality Log Length

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - ZONE 5

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
	<u>LOGS (MBF 1/4" rule)</u>			
White Pine.....	220	240	230	(2)
Hemlock.....	---	---	130	(1)
Spruce.....	180	240	210	(2)
"	---	---	41.00T/TL	(1)
" Studwood.....	---	---	35.00T/TL	(1)
" TL.....	---	---	21.00tholb	(1)
Fir Studwood.....	---	---	35.00T/TL	(1)
Cedar.....	---	---	90.00 CD	(1)
Tamarack.....	---	---	120	(1)
White Birch Veneer.....	250	850	500	(1)
White Birch Sawlogs.....	160	250	212	(3)
Yellow Birch Veneer.....	250	850	500	(1)
Yellow Birch Sawlogs.....	165	225	187	(3)
Hard Maple Veneer.....	195	285	---	(1)
Hard Maple Sawlogs.....	155	350	155	(1)
Oak Veneer.....	375	900	617	(2)
Oak Sawlogs.....	---	---	280	(1)
Beech Sawlogs.....	---	---	130	(1)
Soft Maple.....	130	225	178	(2)
White Ash Veneer.....	375	775	550	(1)
White Ash Sawlogs.....	---	---	280	(1)
Tie & Pallet Logs.....	---	---	125	(1)

BOLTWOOD (Cord)

White Birch.....	120.00	135.00	---	(1)
Yellow Birch.....	---	---	90	(1)

PULPWOOD (Cord)

White Pine.....	---	---	23.00T/TL	(1)
Hemlock.....	---	---	22.00T/TL	(1)
Spruce-Fir.....	---	---	29.50T/TL	(1)
"	---	---	31.50T(8")	(1)
Other Hardwoods.....	17.50	20.00	18.75	(2)

MISCELLANEOUS

Aspen Waferboard.....	---	---	17.80 TL	<u>UNIT</u> Ton (1)
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CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
Utilization and Marketing Section
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Augusta, Maine

MILL DELIVERED PRICES - ZONE 6

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>
<u>LOGS</u> (MBF 1/4" rule)			
Hemlock.....	125	140	135 OS (1)
Cedar.....			65 CD (1)
White Birch Veneer.....		650	
White Birch Sawlogs.....	225	250	242 (3)
Yellow Birch Veneer.....		850	
Yellow Birch Sawlogs.....	170	225	192 (3)
Hard Maple Sawlogs.....	235	350	235 (1)
Oak Veneer.....	600	900	700 (1)
Beech Sawlogs.....			200 (1)
Soft Maple.....	90	225	158 (2)
Tie & Pallet Logs.....			180 (1)
<u>BOLTIWOOD</u> (Cord)			
White Birch.....	120.00	135.00	
Yellow Birch.....			90.00 (1)
<u>PULPWOOD</u> (Cord)			
White Pine.....			62.00 (1)
Hemlock.....			65.00 (1)
Spruce-Fir.....			75.00 (1)
Other Hardwoods.....			52.00 (1)

MISCELLANEOUS

UNIT

NONE REPORTED IN THIS ZONE

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - ZONE 7

Compiled from information submitted by mills on or before Nov.15, 1990. Please consult your nearest forester or primary forest products manufacturer for current prices in your area.

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
<u>LOGS</u> (MBF 1/4" rule)				
White Pine.....			240	(1)
Hemlock.....	140	155	145	(2)
Spruce.....	202	250	220	(1)
Fir.....			210	(1)
Cedar.....			15.75 MLBS	(1)
Cedar.....	38	150	125	(3)
Tamarack.....			140	(1)
White Birch Veneer.....			500 LR	(1)
White Birch Sawlogs.....	140	250	205	(3)
Yellow Birch Veneer.....			500	(1)
Yellow Birch Sawlogs.....	140	225	178	(3)
Hard Maple Sawlogs.....	200	350	200	(1)
Oak Veneer.....	600	900	700	(1)
Beech Sawlogs.....			160	(1)
Aspen Sawlogs.....			155	(1)
Basswood.....			150	(1)
Soft Maple.....	140	225	183	(2)
White Ash.....			200	(1)
Brown Ash.....	120	175	148	(2)
Tie & Pallet Logs.....			160	(1)

BOLTWOOD (Cord)

White Birch.....	100.00	135.00	120.00	(1)
Yellow Birch.....			90.00	(1)

PULPWOOD (Cord)

White Pine.....			64.50	(1)
Hemlock.....			50.00	(1)
Spruce-Fir.....			75.00	(1)
Tamarack.....			45.00	(1)
Aspen.....			43.00	(1)
Other Hardwoods.....			43.00	(1)

MISCELLANEOUS

Spruce Purlin.....		1.50	1.00	<u>UNIT</u> Lin. Ft.(1)
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CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length

MAINE FOREST SERVICE
Utilization and Marketing Section
of the Management Division
Augusta, Maine

MILL DELIVERED PRICES - ZONE 8

Compiled from information submitted by mills on or before Nov.15, 1990. Please consult your nearest forester or primary forest products manufacturer for current prices in your area.

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	<u>Lowest</u>	<u>Highest</u>	<u>Average or Most Common</u>	
<u>LOGS</u> (MBF 1/4" rule)				
White Pine.....			240	(1)
Hemlock.....			140	(1)
Spruce.....			220	(1)
Fir.....			210	(1)
Cedar.....	150	170	160	(2)
Cedar.....			31.00/TL	(1)
Tamarack.....			140	(1)
White Birch Veneer.....	300 RS	650 RS	453	(2)
White Birch Sawlogs.....	140	250	205	(3)
Yellow Birch Veneer.....	300 RS	700 RS	500 RS	(1)
" " ".....		850	500	(1)
Yellow Birch Sawlogs.....	140	225	178	(3)
Hard Maple Sawlogs.....	200	350	200	(1)
Oak Veneer.....	600	900	700	(1)
Beech Sawlogs.....			160	(1)
Aspen Sawlogs.....			155	(1)
Basswood.....			150	(1)
Soft Maple.....	140	225	183	(2)
White Ash.....			200	(1)
Brown Ash.....			175	(1)
Tie & Pallet Logs.....			160	(1)

BOLTWOOD (Cord)

White Birch.....	100.00	135.00	100.00	(1)
Yellow Birch.....			90.00	(1)

PULPWOOD (Cord)

White Pine.....			64.50	(1)
Hemlock.....			50.00	(1)
Spruce-Fir.....			75.00	(1)
Tamarack.....			45.00	(1)
Hemlock.....			43.00	(1)
Spruce-Fir.....			43.00	(1)

MISCELLANEOUS

UNIT

NONE REPORTED IN THIS ZONE

CD.....Cord
Lin. Ft.....Linear foot
LR.....Land run
MLBS.....Thousand pounds
OS.....On size
RS.....Road Side
T.....Ton
T/L.....Tree length